

Four Generations Working Together

Presented
By

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The Reality



- There are four generations of employees represented in the U.S. workforce
- The question is not, "Will you have a multigenerational workplace?" The question is, "Are you prepared?"
- The ability to recognize and bridge generation gaps can create a powerful competitive advantage

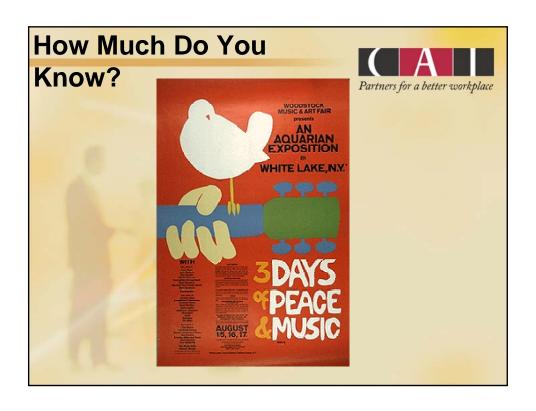
Learning Objectives



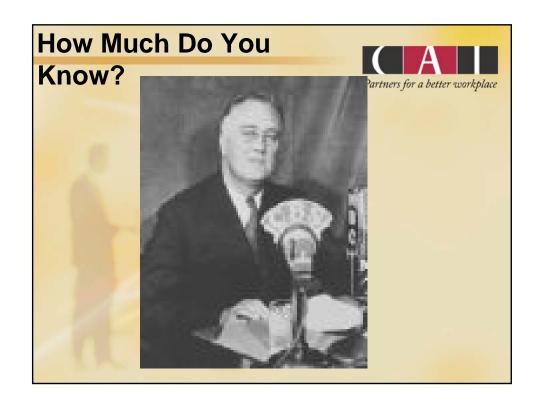
- Identify characteristics of the four generations in the workplace
- Recognize issues and situations that may be influenced by generational differences
- Apply practical tips for working successfully in a multigenerational workplace



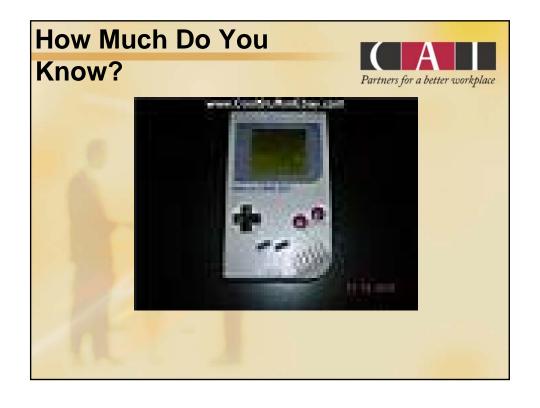








How Much Do You Know? ROTFL BFF BRB WOMBAT (((H)))



Four Generations in the Workplace



4 Generations	Birth Years	
Traditionalists	1925-1946	
Baby Boomers	1946-1964	
Generation X	1964-1981	
Generation Y	1982-2002	

Generations at a Glance



Generation	Born Between	Characteristics	Stereotyped As
Traditionalists	1925-1946	Hardworking; Dedicated; Respectful of rules and authority; Conservative	Old-fashioned; Behind the times; Rigid/Autocratic; Change/Risk averse
Baby Boomers	1946-1964	Youthful self identity; Optimistic; Team player; Competitive	Self-centered; Unrealistic; Political; Power-driven; Workaholic
Generation X	1964-1981	Balanced (work/life quality); Self-reliant; Pragmatic	Slackers; Selfish; Impatient; Cynical
Generation Y	1982-2002	Fast pace/Multitasking; Fun-seeking; Technology savvy	Short attention span; Spoiled and disrespectful; Technology dependent

Generation Differences



- Feedback & Communication Styles
- Work Processes & Technology Focus
- Work Motivation & Rewards (work/life balance)
- Business Etiquette
- Dress & Grooming
- Authority, Leadership and Hierarchy
- Views about what is or is not respectful

Traditionalists 1925-1946



- Respect for rules, hierarchy and authority
- Dedication; hard work
- Loyalty
- Sacrifice
- Duty before fun
- Value tradition

What Characterizes a Tradionalist?

- Traditionalists
 experienced the Great
 Depression, World War II
 and Pearl Harbor, FDR
 and Lindbergh
- Female career = mom
- Traditionalists tuned in to the radio for entertainment and the latest news







Baby Boomers 1946-1964



- Work is a priority
- Optimistic
- Personal fulfillment
- Competitive
- Strong professional networks
- Value meaning

Who are the Baby Boomers?



- Currently between the ages of 42 and 62 (born between 1946-1964)
- Make up about 45% of the US population or 76 million people



What Characterizes a Boomer?



- Most went to elementary and high school in the 50's, 60's and early 70's
- They have experienced a major war -Vietnam, the Civil Rights movement, the sexual revolution, Watergate, and the race for space.
- Most were reared by Depression-era parents who wanted a better life for their kids

What Characterizes a Boomer?



- Boomers grew up watching "Father Knows Best", "Leave it to Beaver", and "Bonanza"
- They listened to the Beatles, the Rolling Stones, and Bob Dylan
- Boomers experienced the "if it feels good, do it" movement
- They championed freedom of speech and a distrust of the "establishment"
- Boomers are the sandwich generation
 caring for both elderly parents and adult children

What Characterizes a Boomer?



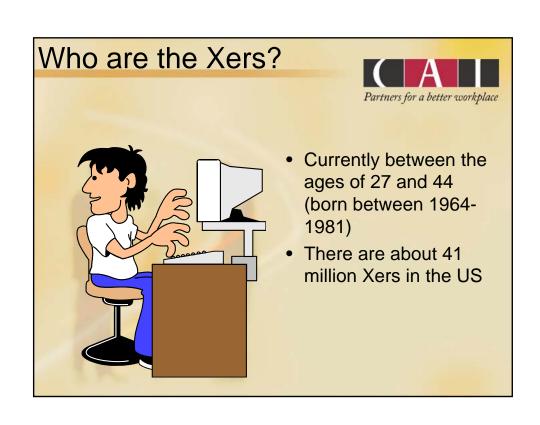


"When we were young, we didn't trust anyone over 30. Now that we are over 30, we don't trust anyone at all."

Generation X 1964-1981



- Self-reliance
- Desire flexibility
- Skepticism
- Technology
- Informal
- Value Balance (work/life)



What characterizes an Xer?



- The first "latch-key kids". Children of divorce – grew up with single parents.
- Television has occupied a significant part of their lives. By age 5, a Gen Xer had watched 5000 hours of television.
- Xer's have seen the debut of MTV, the technological revolution, the space shuttle Challenger explode and Ryan White educating the world on AIDS

What characterizes an Xer?



- Xer's grew up watching shows like the Brady Bunch, Full House and My Two Dads
- Over 51% of Xers have completed or enrolled in more than 1 year of college
- Xer's are marrying later, having kids later and want to spend time with family
- Many Xer's still live with their moms and dads



Generation Y 1982-2002

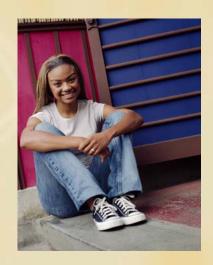


- Fast paced (multi-tasking/multimedia)
- Tenacity/Directness
- Entrepreneurial
- Global diversity (people/perspectives/access)
- Technology savvy
- Value fun

Who is Generation Y?



- Currently 25 and younger
- Makes up about 15% of the workforce
- Also called the "Millennials",
 "Technology
 Generation" or the "Nexters"



What Characterizes Generation Y?

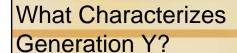


- Hopeful, polite and determined
- Participative style
- The Internet Generation
- Great multi-taskers
- Civic minded

What Characterizes Generation Y?



- Defining moments include: The Oklahoma City bombing, Columbine shootings, 911
- Sports heroes are Tiger Woods and Mia Hamm







- Most protected generation
- Most educated generation
- Like the latest technology
- Like to ask questions
- Public activism



How Do We Manage Them All?



Recruiting

- Boomers redefine retirement; show them the track
- Gen X "We want you to have a life"; free time is a benefit; evaluate on merit; short term incentive programs
- Gen Y Use the Internet; demonstrate corporate conscious

How Do We Manage Them All?



Day-to-day Management

- Boomers value their experience; give them credit; reward them with perks and status symbols
- Gen X avoid micromanaging; manage by objective; create choices; give immediate and meaningful rewards; no BS
- Gen Y value diversity; provide guidance; show meaning; leverage experience; provide team opportunities

How Do We Manage Them All?



Training

- Boomers traditional methods (classroom); limit technology; ease into change; control the class
- Gen X create choices; use technology; make it interesting; give them the WIIFM; no lecturing; focus on need to know information
- Gen Y use mentor programs; ramp up orientation training; technology is a must

The New "Gen Mixers"



- People of all ages have already started to dissolve the boundaries between generations as they adapt to the new workplace.
- The most successful people are the true "Gen Mixers" who bring to work every day their enthusiasm, flexibility, and voracious desire to learn.
- They are responsible for how they create their lives and how they
 use their talents and skills to collaborate on getting the best work
 done every day.
- The skills, talents, and expertise of every generation are needed more than ever to rebuild an economy that has been on a roller coaster ride for nearly two decades. In an unstable, unpredictable world, organizations must turn diversity into a strength and become fluid and flexible to meet marketplace demands.

Conclusions



- Managers must recognize and embrace differences, whether they be generational, sexual, or racial
- Managers must be flexible and may even have to abandon some old ways of doing things
- Times continue to change and the workplace is changing quickly





START:

STOP:

CONTINUE:

May we all work in harmony!